

WINCHES & DECK EQUIPMENT



We understand that a reliable product is essential for profitable, effective and safe vessel operations. We believe that quality stands in the details, therefore we continuously challenge ourselves and our beliefs to deliver what we promise: **a product built to last for generations.**





We all have stories to tell!
Ours is about people, dedication, excellence and quality.

PEOPLE
DEDICATION
QUALITY

Our journey started back in 2001 and brought us to where we are now...

We are one of the leading companies in the maritime sector, with a proven record of over 2700 vessels equipped so far.

Our extensive experience and expertise makes us one of the most selected suppliers in the world.

With three market-leading production facilities, we are able to supply complete deck equipment with hydraulic and electric drive for a large variety of marine markets, such as: Harbor & Terminal, Offshore Oil & Gas, Offshore Wind, Fishing, Merchant, Dredging, Defense.

We design, produce and test our products in-house with high consideration towards our clients needs and specific requirements, as well as with a thorough understanding that the equipment we deliver must be fully reliable, highly performant and operative under any harsh sea conditions.

Quality and safety standards on every step of the process!

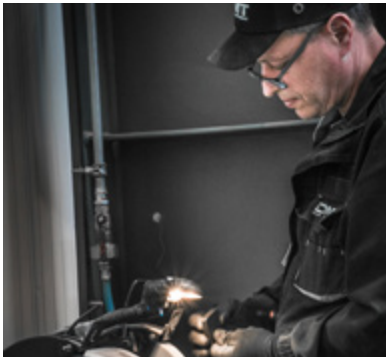
All our winches and naval equipment are in-house engineered and certified according to the highest standards.

The vast majority is built according to the requirements of Marine Class Societies such as DNV, BV, LR, RMRS, RINA, ABS.



People
Our greatest asset is the dedicated and passionate team that strives for excellence in every step of the process.

Dedication
We love our work and we dedicate our time and resources to bring added value to the market through our products and services.



Quality
For us, quality stands in the details, components, and in the expertise of the people that build the equipment.

OUR ACTIVITY FLOW

We are the preferred supplier for major shipbuilders and ship owners worldwide for our solution oriented team of specialists.

Design & Engineering

Our highly qualified team of engineers designs solutions adapted to our customers' needs. Providing the best suitable solutions for our partners is the result of great preparation and high-precision calculations.

Production

We produce our winches with high attention to detail, using the latest technology machinery. Our production capabilities enable us to build any type of deck equipment, regardless of the complexity, size, or robustness.

Quality check

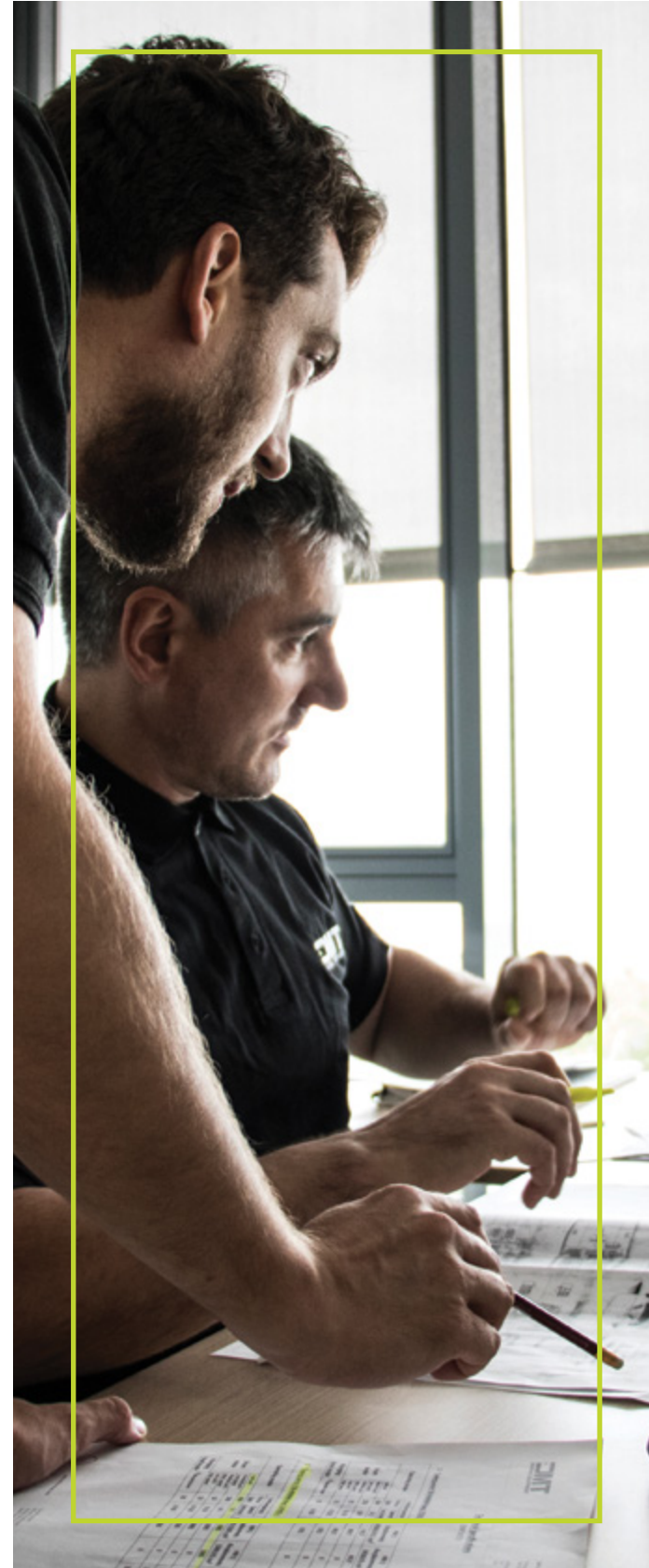
We never deliver an equipment without an extensive quality control!

Testing facilities

Our testing facility includes 3 testing stands capable of idle running testing, dynamic load testing as well as static load testing. We do not only test our winches but also the control stations, as well as the hydraulic power units that we build, to ensure seamless integration for the entire solution.

Commissioning & After-sales support

We have a dedicated professional team that provides technical assistance for the correct mounting & functioning of our equipment onboard the vessels, ensuring that no downtime will affect the vessel's operations.



PRODUCTION FACILITIES

We are passionate about safety, reliability and technical excellence!

The three market-leading production facilities that cover about 5400 sqm of workspace, allow us to engineer and produce our winches according to the highest standards, offering us access to everything technology can offer us, in one place.

HALL 1

Painting &
Crafting of the Metallic Structures Sector



HALL 2

Electric and Hydraulic Control Systems &
CNC Machining Park



HALL 3

Assembly &
Testing Playground



WINCHES

Standard or tailor-made and everything in between!

The 100% custom designed winches that we build withstand the harshest marine conditions. Your lifting and sustaining tasks will become easier thanks to our wide variety of winches.



Electric Towing Winch delivered to equip a 60T Mtug



GENERAL VESSEL DECK FITTINGS

Complete solutions
to fully equip any vessel!

Besides our main activity in the production of winches, we offer a wide range of deck fittings. This equipment comes in standard product ranges, manufactured according to DIN specifications or designed to specific client requirements.



Capstans, Chocks, Chain Stoppers, Warping
Rollers, Bollards, Towing Pins and Fairleads

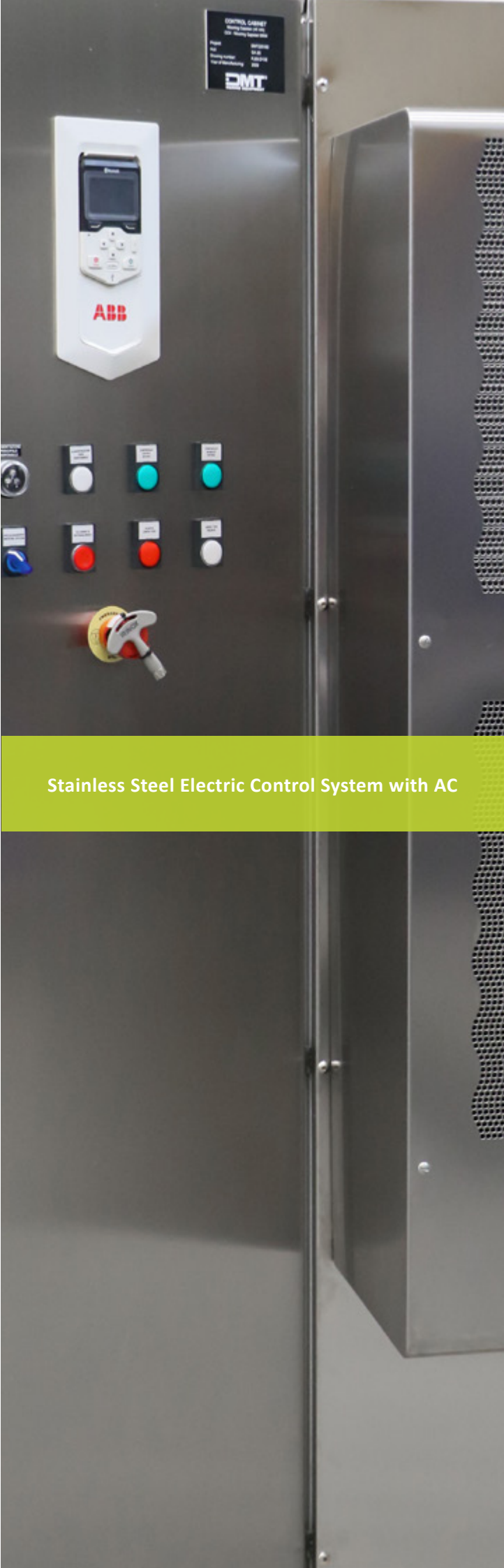
OUR PRODUCTS



ELECTRIC STATIONS & LOCAL CONTROLS

User friendly control systems

We can supply complete painted steel and stainless steel electrical and automation equipment for all sizes and types of winches in the deck machinery industry. All our control systems are rigorously in-house tested.



Stainless Steel Electric Control System with AC

OUR PRODUCTS



HYDRAULIC POWER UNITS

Clean and leak-free
hydraulic power units

Almost all systems share a common feature: their need for a hydraulic power unit to make them work.

The scope of a power unit ranges from fractional horsepower electric units to extremely large constructions in the hundreds of horsepower.



OUR PRODUCTS



No downtime! Reliable deck equipment to keep your work productive and safe in harbors and terminals!

We support harbor and terminal activities as well as infrastructure development with a full range of equipment and services for operational use in dry-docks, slipways, harbor ship assist and escort, as well as ship lifting systems.

The wide range of winches that we supply can be customized in different configurations and any size, according to our clients' requirements.

We are the one-stop shop for all your future projects!



HARBOR & TERMINAL



VESSEL: 5 x TUGS FOR LNG/LPG VESSELS
COUNTRY: AUSTRALIA



Equipment delivered:

- 850 [kN] Electric Anchor Towing Winch
- Electric Control System



VESSEL: 65/70T BP TUGBOAT
COUNTRY: ITALY

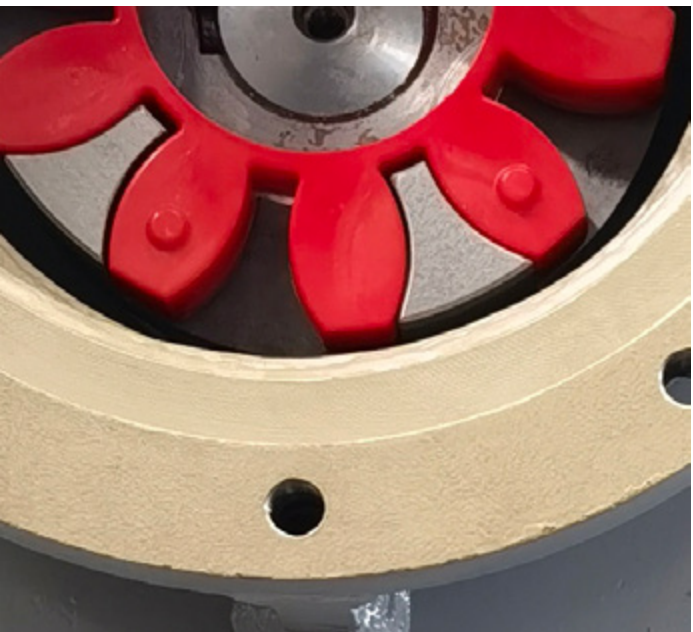


HARBOR & TERMINAL



Equipment delivered:

- 1000 [kN] Electric Waterfall Escort Salvage Towing Winch with a brake holding force of 250T
- Electric & Hydraulic Control System



VESSEL: 70T TUGBOAT
COUNTRY: CANADA



- Equipment delivered:**
- 70 [kN] Electric Render & Recovery Hawser Winch
 - Electric Anchor Winch
 - Electric Control System



VESSEL: 3200W RAstar TUG
COUNTRY: TURKEY



- Equipment delivered:**
- 800 [kN] Render & Recovery Towing Winch
 - Anchor Capstan CH-22k2
 - Electric Control System & Local Deck Control



**Sustainable equipment for
your dredging vessel!**

Over the years, we have manufactured a diversity of steel products for many different shipping and offshore principals.

Through professionally supervised production processes, we serve our clients with high-quality construction capacity. Supported by our in-house engineering department, we can provide a total production outsourcing solution.

Among the products we delivered for the dredging field, we mention: winches, valves, drag heads, trailing suction pipes, turning glands, cardans and single hinges.



VESSEL: DREDGER BARGE
COUNTRY: FINLAND

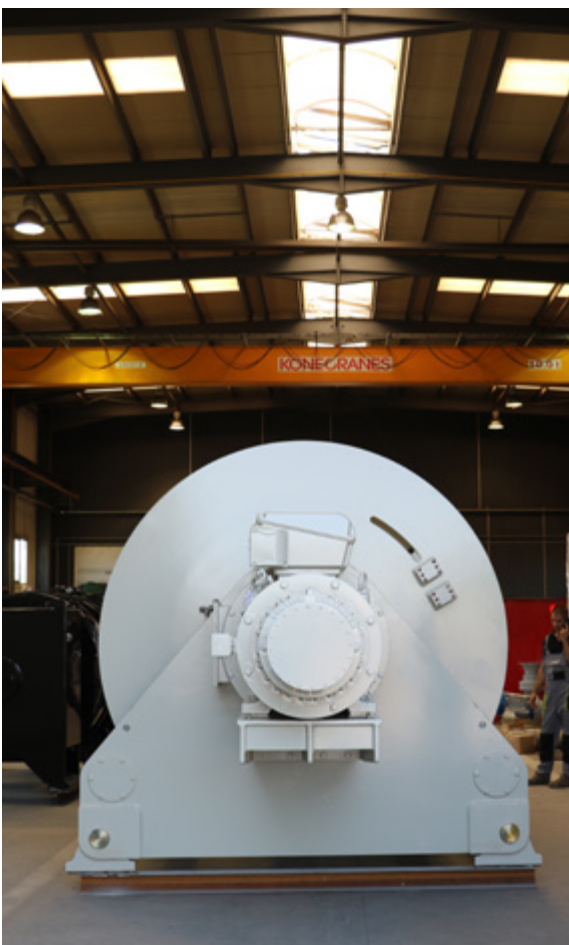


Equipment delivered:

- 250 [kN] Mooring Winch



VESSEL: DREDGER
COUNTRY: THE NETHERLANDS

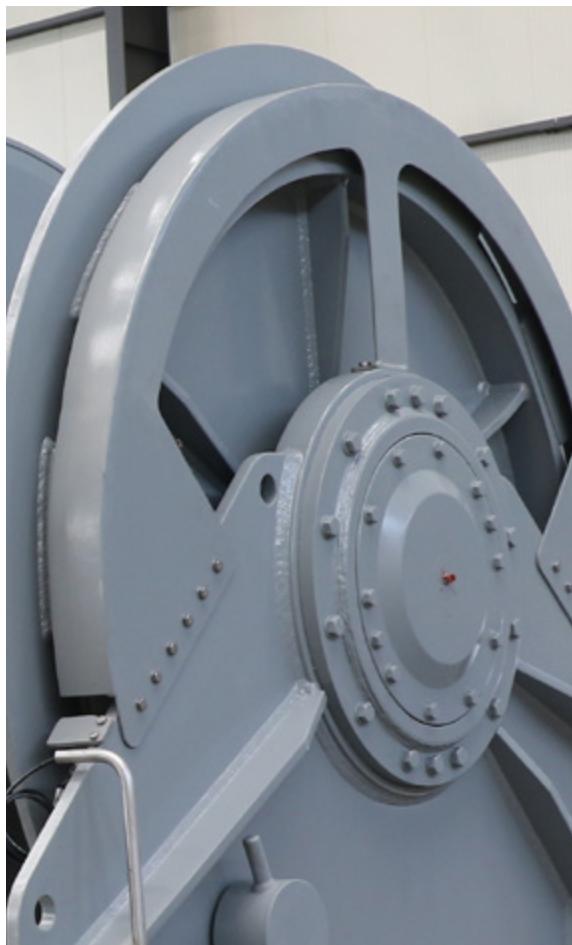


Equipment delivered:

- 450 [kN] Electric Side Wire Winch
- 170 [kN] Electric Anchor Hoist Winch
- 50 [kN] Electric Anchor Boom Guy Winch



VESSEL: CUTTER SUCTION DREDGER
COUNTRY: **USA**



Equipment delivered:

- 535 [kN] Electric Spud Hoist Winch
- Electric Control Station and Local Control



VESSEL: DREDGER
COUNTRY: **RUSSIA**



Equipment delivered:

- 130 [kN] Electric Slipway Mooring Winch
- 120 [kN] Electric Lifting Mooring Winch
- 120 [kN] Electric Walking Winch



**Extremely reliable
always, everywhere!**

Our Offshore Solutions combine top quality winches with state-of-the-art monitoring and control systems.

Delivered on a turn-key basis, we provide complete mooring systems, taut wire position reference systems, hose winches and launch & recovery systems that offshore companies can rely on.



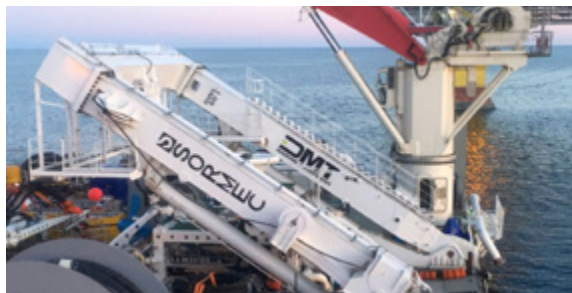
OFFSHORE SOLUTIONS



VESSEL: WATER PIPE LAYING BARGE
COUNTRY: MALAYSIA



- Equipment delivered:**
- 50 [kN] Hose Winch
 - 60T A-Frame
 - 50 [kN] Air Tugger Winches
 - Pennant Buoys



VESSEL: JACK-UP VESSEL
COUNTRY: CROATIA



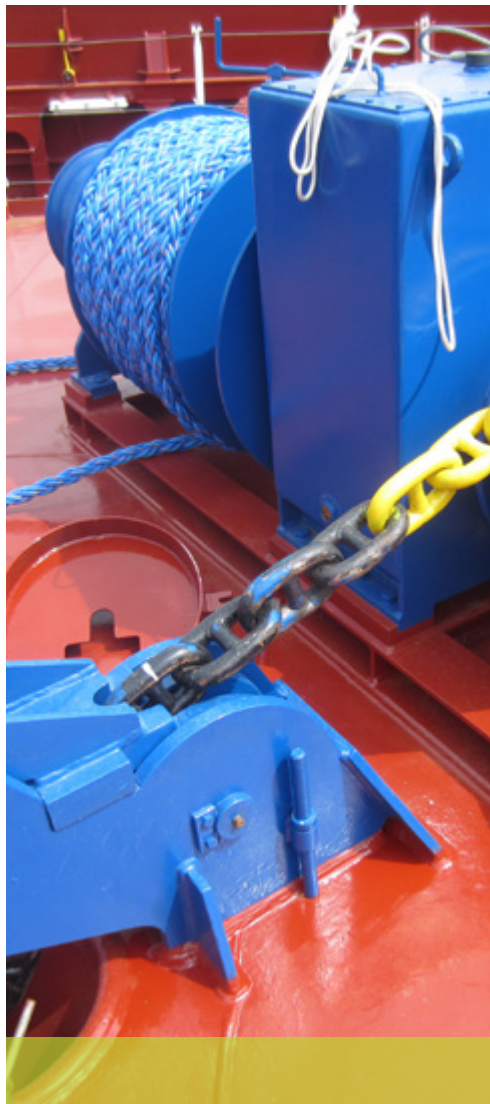
- Equipment delivered:**
- 60 [kN] Electric Umbilical Winches



**Robust and calculated
for minimum weight and
maximum durability!**

We offer some of the most reliable and sustainable winches on the market, in any desired configuration.

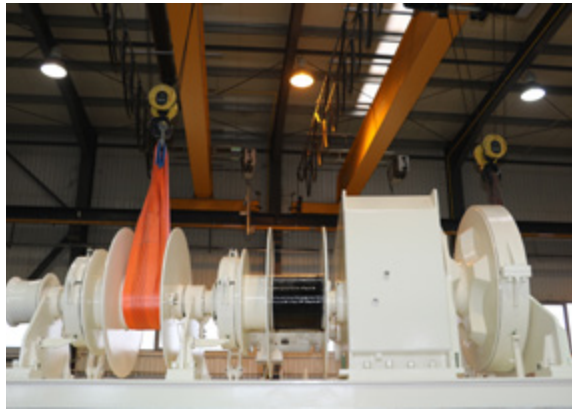
By constantly improving our processes, the technologies we use, and by lifting the safety standards, we manage to develop efficient and reliable winches for research vessels.



RESEARCH VESSELS



VESSEL: RESEARCH VESSEL ICEBREAKER
COUNTRY: AUSTRALIA



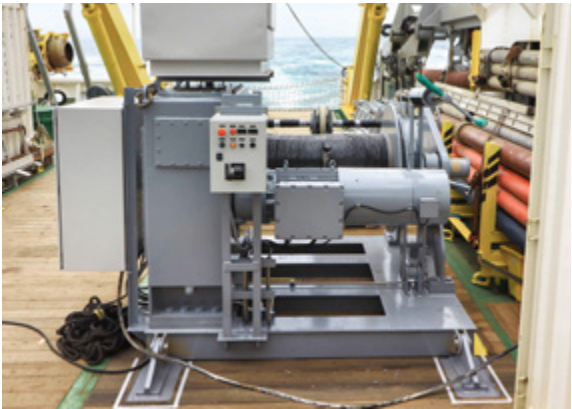
Equipment delivered:

- Electric Anchor Mooring Winch
- 200 [kN] Electric Mooring Winch
- Roller Chain Stopper
- Electric Control Station and Hydraulic Power Unit



RESEARCH VESSELS

VESSEL: RESEARCH VESSEL
COUNTRY: THE NETHERLANDS



Equipment delivered:

- 50 [kN] Electric Mooring Winch



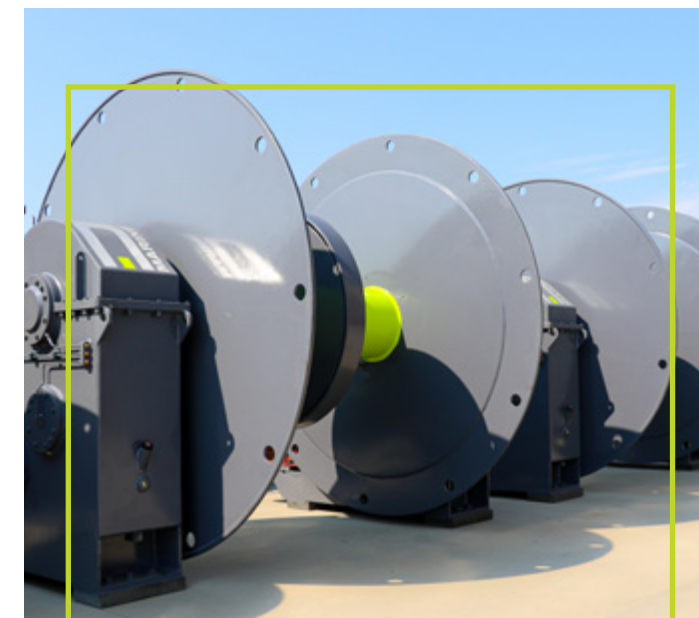
Fishing winches customized to your specific needs!

Our highly experienced team of engineers can design any solution necessary for the fishing industry.

Combined with our market-leading production facilities, in-house testing and own production of control systems as well as hydraulic power units, we can deliver innovative products you can rely on.



FISHING SYSTEMS



VESSEL: FISHING VESSEL
COUNTRY: THE NETHERLANDS



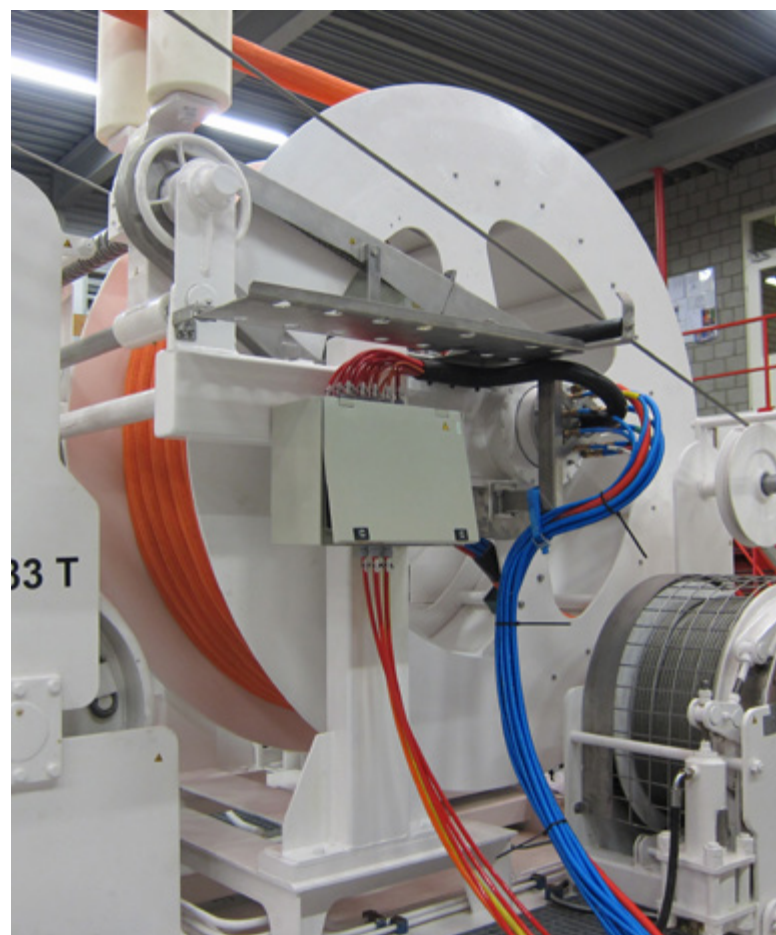
- Equipment delivered:**
- 250 [kN] Electric Fly-shoot Winch
 - 75 [kN] Electric Tugger Winch
 - 220 [kN] Net Winch
 - 230 [kN] Electric Trawl Winch



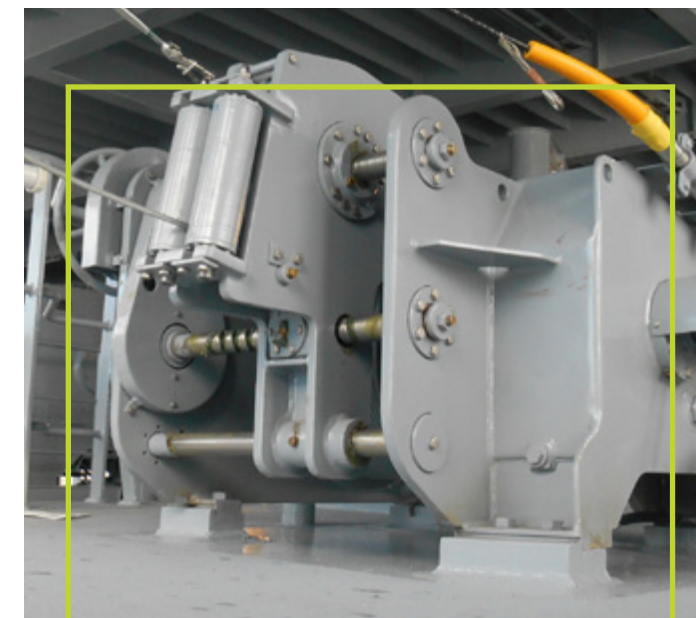
You name it, we build it!

All navy and coast guard equipment must meet the highest safety standards and must include the latest technology when it comes to advanced electronics and navigation.

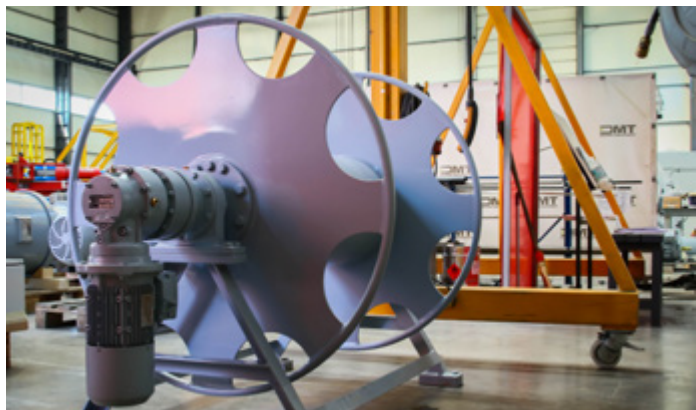
We successfully comply to the most strict requirements.



NAVY & COAST GUARD



VESSEL: OFFSHORE PATROL VESSEL
COUNTRY: MALTA



- Equipment delivered:**
- Electric Anchor Mooring Winch
 - Electric Reel Winch
 - Rope Reel Manual Split Drum
 - Ratched Chain Stopper
 - 60 [kN] Mooring Capstan



Source : www.janes.com



VESSEL: LOGISTIC SUPPORT VESSEL
COUNTRY: NORWAY



- Equipment delivered:**
- 80 [kN] Span Wire Winch
 - 20 [kN] Inboard Saddle Winch
 - 20 [kN] Midspan Saddle Winch
 - 20 [kN] Outboard Saddle Winch

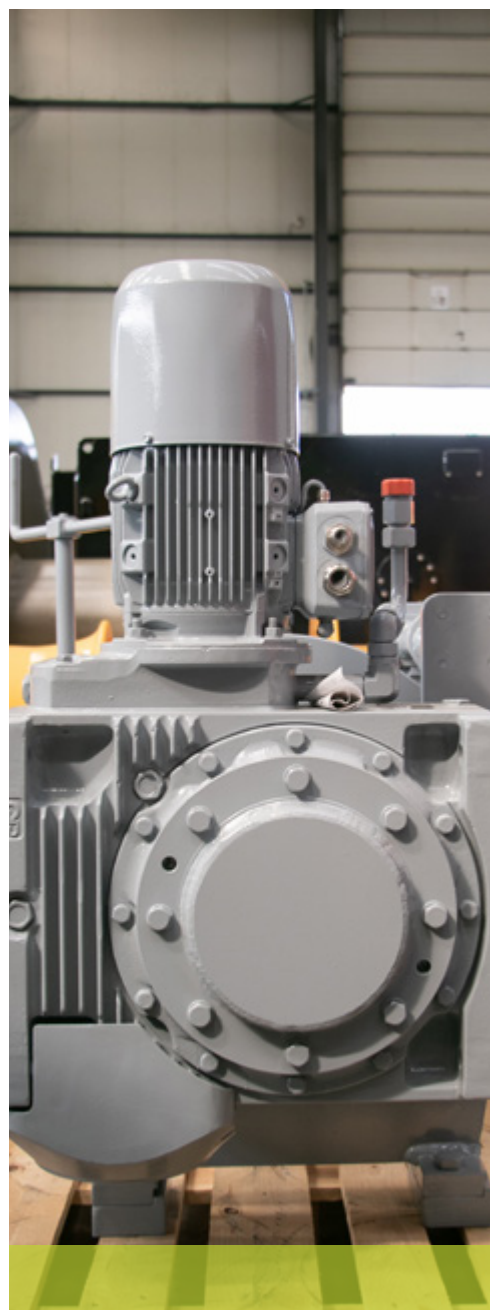


Source :Fotos de la publicación de Dover Strait Shipping



**Our one and only rule:
no concessions on quality!**

When it comes to maritime equipment used onboard passenger vessels, we offer a wide range of products, designed to the exact requirements of onboard safety.



PASSENGER VESSELS



VESSEL: PASSENGER CRUISE VESSEL FOR POLAR EXPEDITIONS
COUNTRY: ITALY



- Equipment delivered:**
- Electric Anchor Mooring Winch
 - 160 [kN] Electric Mooring Winch
 - Electric Control System for Mooring Winches
 - Hydraulic Power Units



VESSEL: HYBRID CRUISE FERRY
COUNTRY: TURKEY



- Equipment delivered:**
- Electric Anchor Winch
 - 100 [kN] Electric Mooring Winch
 - Electric Control System for Anchor Winch
 - Hydraulic Power Unit
 - Radio Remote Controls



Smooth finishings and state-of-the-art designs

The stainless steel deck equipment we produce for yachts and mega-yachts, are elegant and compliment any deck they are fitted on, with state-of-the-art designs and smooth finishings.

The vast majority is built on a tailor-made basis, designed and executed according to client requests and rules of any Classification Society Standards.



YACHT & MEGA-YACHT



AROUND THE CLOCK AFTER SALES SERVICES

You can count on us 24/7/365!

We are not only a winch and deck equipment provider, but also a reliable partner that is able to put at its customers' disposal around the clock services.

We are equipped with the knowledge and experience to provide you service support, the spare parts that you need, and maintenance for your repairs within **the shortest delivery time.**

Our after sales services also include service contracts, commissioning and systems analysis. We provide an innovative **predictive maintenance software** that foresees machinery failures by using different types of data coming from the PLC.

Our staff is highly skilled in fields such as hydraulics, mechanics, electrics and software and is willing to serve your purposes.

Moreover, our after sales teams are located **worldwide** and can answer promptly to any requests.



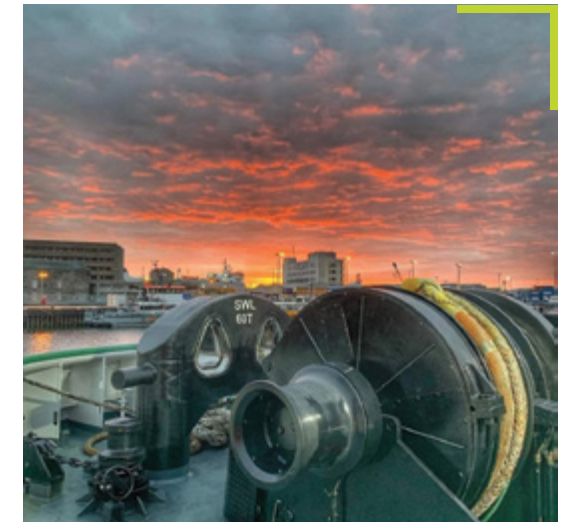
CLIENT TESTIMONIALS

Vessel type: 70T BP Mtug
Type of winch: Electric Towing Winch 250 [kN]

“

We have a 60T DMT Electric Winch onboard one of our tugs in Aberdeen and a 70T DMT Electric Winch on our other tug. We find our DMT electric winches to be easy to operate, powerful, quiet and very reliable. I do know all of us onboard the tugs love working with your winches. They are great pieces of equipment!

Shayne MacFaull, Captain - Aberdeen Port Authority



“

DMT is now a worldwide brand. It's a really big manufacturer in the market, delivering all around the world. It's not just our decision, it's our customers' decision also to choose DMT winches. Tug owners keep a shortlist of their providers and we always find DMT on it. That is the success story of DMT in recent years.

Tamer Geckin, Director of R&D and Electrical Systems, Sanmar Shipyard

Vessel type: RAmports 2800
Type of winch: Towing Winch H300 [kN]

“

I'm very pleased with the winch. In a few words, it's powerful, robust, simple and very user-friendly. I mean, what else can we ask for when we're working in rough conditions at sea or in restricted areas like a ship terminal?!

Indeed, a nice piece of engineering!

Hugo Beja, Captain - Med Altair Tug



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